

Dear Valued Member,

RELATIONSHIPS - THE MAIN INGREDIENT FOR BUSINESS STRENGTH!

Solid relationships form a strong customer base. A strong customer base forms a strong business. At GMS, our main objective is to create an environment where solid relationships are easily established, helping to make your business stronger. It really is that simple.

GMS SERVERS UPGRADED

Due to the expansion of our network and our efforts to provide the best web hosting and mail services possible, we have upgraded our servers by doubling our processor speed, RAM, and hard drive. Last month, we experienced our first server malfunction of more than 15 minutes in 3 years. On March 18th, our servers were down for more than 3 hours and that is simply unacceptable. We have taken corrective measures and are confident we will exceed your high expectations and give you the reliability you deserve. The upgrade took place April 2nd at Midnight.

Bad experience with another GMS member ... What if ???

While we love to hear positive news about members, we understand that bad experiences can happen. Believe it or not, we want negative feedback as well. Why? Good business owners want to be made aware of customer issues and concerns as well as positive feedback and praise. It is how we all get better. If you happen to use a GMS member and the experience is "less than" satisfactory, we want to know so we can help "mend fences" and evaluate our membership. As you probably know, GMS is not shy about removing unethical businesses from the network, but most problems can be resolved by clearing up the misunderstanding and working with both sides. It can prevent the situation from happening again with other customers and as a result, business owners improve and retain clients. Please share all experiences with us - even bad ones. In addition, you will receive G.R.O.A points for using a fellow member.

Pick-3 Contest Winners!!!

In the March Newsletter, we said we would send out movie gift cards if we reached our 500th testimonial in March. OK... We lied! As thanks for everyone's efforts this year, we are sending out movie cards to winners in both **March and April** for getting only 1 digit out of 3 correct with every guess. In addition, all 2004 "1 digit" winners will also get a free copy of GMS Member Salim Omar's new book, "Straight Talk About Small Business Success In New Jersey". (He generously donated his excellent book for our contest and is also selling it for \$12, a \$7 savings, for those who would like to buy it directly. To purchase a copy, call Salim at 732-566-3660). Last month's winning # was 800, so congrats to The Sophisticated Basket, Tri-State Diagnostics (won 3 times), Core Fundraising, Energy Solutions, and Stillwell Garage for getting 1 digit correct. Enjoy the Show! As always, hit all 3 #'s of the NJ Lotto's "Pick 3" contest on the 25th of every month and GMS will make your next car payment up to \$500. For details, see January's GMS newsletter!

RAIN OR SHINE! GMS/Monmouth Park Racetrack 4th Annual Memorial Day Picnic!



WHEN:
Monday, May 31st at 11:30 am



WHAT:

Fully catered "All You Can Eat and Drink" buffet-style venue, trackside, with our own private betting booths

MENU:

BBO Chicken, Hamburgers & Cheeseburgers, Italian Sausage & Peppers, Garden Salad, Pasta Salad & Corn on the Cob

BEVERAGES:

Domestic Beer and Assorted Sodas included

INCLUDED:

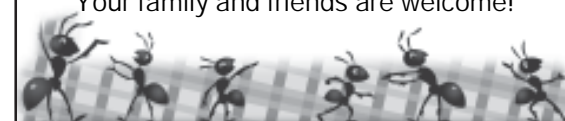
Race Program and Entrance Fee

COST:

\$39.95 per person; we have a limit of 100 guests. Kids 4-12 - \$10.00 and kids 3 and under - FREE

RSVP:

Make sure you reserve your tickets fast - last year's event sold out.
Your family and friends are welcome!



GMS NEWSLETTER ONLINE

Miss a newsletter? Misplace a newsletter? Dog eat a newsletter? Whatever the reason, have no fear! GMS now posts all of our newsletters for you to view, download, or print right on our website. Simply go to www.givemeservice.com and click on "Our Newsletters". Click on the month you are looking for and enjoy!

2004 G.R.O.A. Contest

Come in 1st and win \$1,750 • 2nd gets \$750!
REFERRALS NOW 200 G.R.O.A POINTS!



Core Fundraising
Cartridge Renewal Systems
Serico & Dubnik, PC, CPA's
Raw Feed News
Annmarie Sgroi- Real Estate Agent

Ink jet & cartridge recycling for charities & cash (732) 780-0208
Ink jet, copier, and fax cartridge replacement (732) 845-9497
Accounting and Tax Services (732) 280-7730
Newspaper Publication & Advertising (732) 299-5625
Real Estate purchase and listing services (732) 536-2228

2375 points
1350 points
1075 points
900 points
850 points





NOT A MEMBER YET?

If you are a quality business owner, becoming a member is easy. All you have to do is call or email us and set up an appointment where an owner of GMS can meet you in person. We have met every business owner in person in an effort to protect not only the reputation of GMS but also the reputations of every member in our network. It also allows you the opportunity to get to know us personally. When we hand your business card to someone, the potential customer feels much more comfortable with the referral.

For further information on:

The GMS Network, visit:
www.givemeservice.com

GMS Web Design, visit:
www.gmswebservices.com

GMS Web Hosting, visit:
www.gmswebhosting.com

New Jersey's Quality Small Business Network!



28 Court Street
Freehold, New Jersey 07728
Ph. (732) 761-9991
Fax (732) 761-9901
info@givemeservice.com



Newsletter

Business to Business Networking

Web Design & Hosting

IT Services

Marketing Strategies

Small Business Advocate



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